

Benjamin L. Walter

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Objective

Opportunity in the business of sport that stretches my abilities, encourages creativity, and allows me to make a measurable difference in the performance of my organization.

Employment Experience

July 2016 - present

Assistant, Junior Competitive Tennis | US Tennis Association

Work with over 500 tournaments annually to supply tournament directors with updated information on facilities and entrants. Review data from junior tournaments to detect trends and improve tournament logistics. Provide support for players and families with timely scheduling and tournament information. I have experience coaching several junior state all-star teams in regional competition throughout southwest US.

April 2018 – December 2018

Intern, Data and Analytics Department | University of Texas, Austin

Mined and organized data to understand purchasing behavior of football season ticket holders. Identified recurring trends and made recommendations for improving consumer experience at games. Profiled previous season ticket holders and identified prospective buyers for the upcoming year.

January 2015 – December 2016

Site Official, Tournament Coordinator and Umpire | US Tennis Association

Responsibilities included assisting with line calls as a roving linesman, managing the on-site tournament desk, resolving disputes between players and among parents and addressing questions of tennis rules interpretation raised during the course of play.

January 2014 – May 2015

Manager, Men's and Women's Tennis Teams | Tyler Junior College

At Tyler Junior College I managed both the Men's and Women's Tennis Teams for two tennis seasons. My responsibilities were many: maintaining the Joann Medlock Murphy Tennis Center; facility prep and teardown on match days; keeping all match and practice equipment in good working order.

May 2012 – August 2013

Courtesy Clerk | Kroger, College Station TX

To raise money and fund my own education I worked at a local grocery store, bagging groceries for customers, helping load their vehicles and assembling and removing promotions from various sites in the store.

Education

University of Texas, Austin TX | Bachelor of Science, Sport Management | December 2018

University Honors, Spring 2018

Tyler Junior College, Tyler TX | Assoc. Applied Science, Professional Tennis Management | May 2015

Graduated Cum Laude

Awards and Experience

First Place at the ASMA Case Study Competition, Baylor University | February 2018

Overseas experience within UT Austin Study Abroad program at Lausanne, Switzerland | June 2018

Participated in meetings with representatives from numerous international sports organizations, including FIBA, International Baseball and Softball Federation and others

Volunteer Coordinator and Board Member, Stampede for Need 5K Run | College Station TX 2015 -2016

Coordinated volunteers, responsible for setup, teardown, and prize acquisition and awards.
Increased participation by 106% from 2015 to 2016

President, Tennis Club | Tyler Junior College 2014-2015

Oversaw multiple tasks including scheduling practice, recruiting players, scheduling tournaments, and securing funding for the program.

References

Available on request